TECH TOOL

INDEPENDENT INDUSTRIAL REPRESENTATION

Earn 50% of gross profit.

Your relationships. Tech Tool behind you.

For experienced industrial outside sellers and independent representatives nationwide, with priority given to Ohio and neighboring states.

The business

You develop manufacturing relationships. Tech Tool provides access to every major industrial line, with product selection, quoting, sourcing, technical applications, order processing, and fulfillment behind you.

The fit

Experience selling cutting tools, metalworking fluids, workholding, abrasives, machine tools, or related industrial products. A record of developing business and the desire to operate independently.

The economics

Commission-only independent representation. Earn 50% of gross profit, not sales revenue. Calculation, payment timing, repeat-order commissions, account protection, and territory terms are reviewed before an agreement.

Let’s explore the fit.

Tell us about your territory, the products you know, and your approach to winning manufacturing business. Together, we’ll discuss how Tech Tool can support you, review the partnership terms, and outline a plan to grow your business.

Share your experience, not confidential information.

Do not submit customer lists, pricing, account records, or other confidential information belonging to a current or former employer. Tech Tool does not request or accept that material.

Explore the opportunity

techtool.com/pages/sales-opportunity